



4 December 2024, Prague

9M 2024 Update

Artur Gevorkyan, CEO

Andrej Bátorvský, CFO

Disclaimer

This presentation contains forward-looking statements, including projections and expectations regarding future performance. These statements are not guarantees of future results and involve risks and uncertainties. Actual results may differ materially from those expressed or implied.

This presentation does not constitute an offer to sell or a solicitation of an offer to buy any securities of Gevorkyan a.s.



Why Invest in Gevorkyan?



Profitable Revenue Growth: Expected 14% CAGR in revenue from 2024 to 2027; Expected revenue and EBITDA growth rates significantly outpace those of competitors, supported by long-term contracts and unique product offerings.



Long-term Contracts: 90%+, 80%+ and 70%+ of planned revenues already secured through signed contracts for 2025, 2026 and 2027, respectively.



Technological Leadership: Over 50% of production consists of unique, proprietary products, positioning Gevorkyan as a key supplier with strong customer loyalty.



Strong and improving Margins: EBITDA margins expected consistently in the 30-35% range in coming years. Approx. 70% higher EBITDA margins compared to the industry median.



Sector Diversification: Automotive industry accounts for only 30% of revenues, reducing dependency on a single sector. Geographical diversification reducing dependency on any single region.



Strong Balance Sheet with current ND/EBITDA at 3 and decreasing. First major maturity not until 2026 providing financial flexibility.



Global Expansion: Plans for geographical expansion into Southern Europe, Mexico, and the USA.



Green Initiatives: Issuance of green bonds to fund environmentally friendly projects like a new production hall with energy certification and a photovoltaic power plant.



Gevorkyan at a Glance

Leading Innovator in Powder Metallurgy

- **Established Expertise:** Over **50 years** of experience in powder metallurgy, with a strong family heritage and innovative spirit.
- **Comprehensive Technology Portfolio:** Unique in housing all four powder metallurgy technologies under one roof – **Classic Sinter**, **Metal Injection Moulding (MIM)**, **Hot Isostatic Pressing (HIP)**, and **Additive Manufacturing (3D printing)**.
- **Global Presence:** Operations and expansions in key markets including **Europe, North America, and Asia**, ensuring diversified revenue streams and reduced regional dependency.
- **Sustainable Practices:** Commitment to green technology with **zero waste** production, **energy-efficient** processes, and use of **renewable energy sources**.
- **Strong Financial Performance:** Consistent revenue growth, robust EBITDA margins, and strategic investments driving long-term value.
- **Recognized Excellence:** Multiple awards for innovation, responsible business practices, and exceptional corporate governance.

Loyal and growing customer portfolio





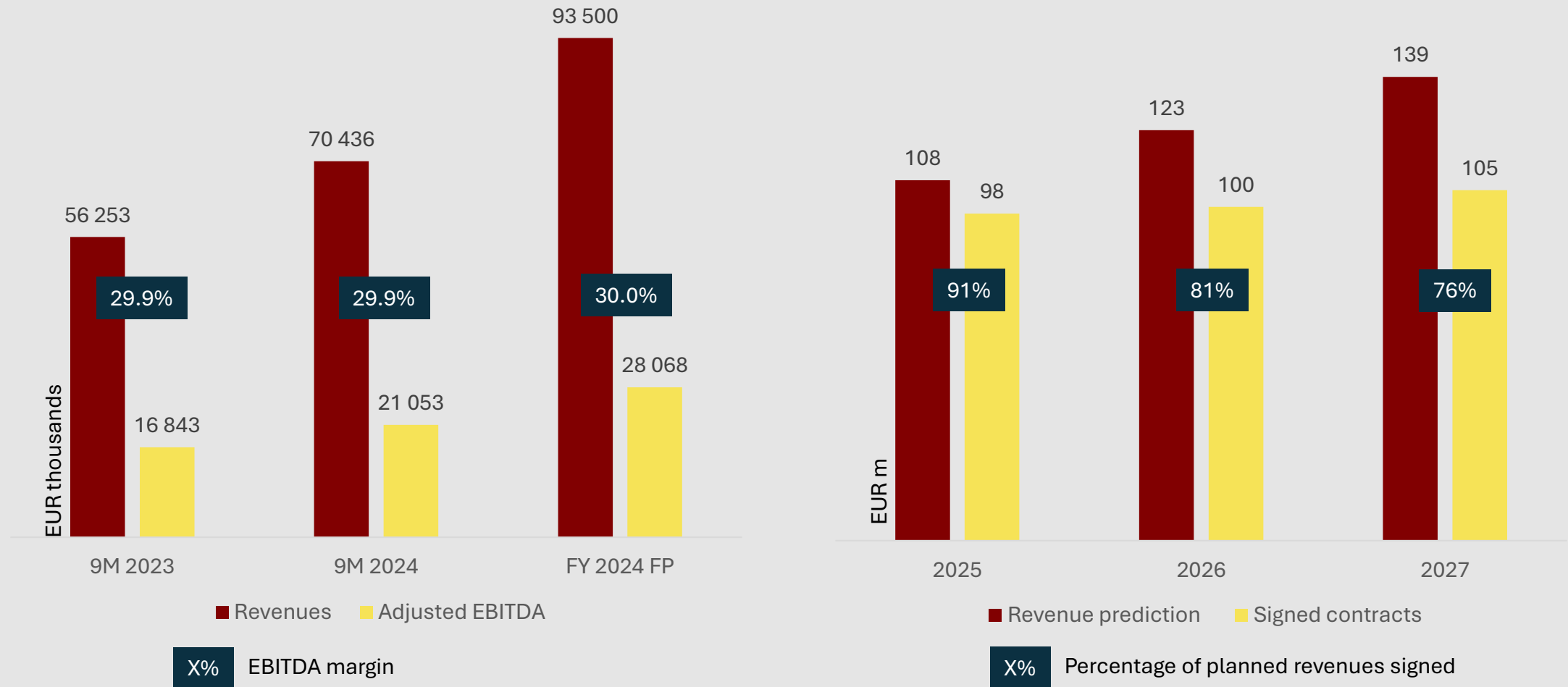
9M 2024 Summary

- **Revenues** of EUR 70.44 million, a 25.21% increase compared to 9M 2023.
- **EBITDA** of EUR 19.61 million, a 16.45% increase compared to 9M 2023.
- **Adjusted EBITDA¹⁾** of EUR 21.05 million, a 25.00% increase compared to 9M 2023.
- **Adjusted EBITDA margin** of 29.89%
- **EBIT** of EUR 8.33 million, a 1.57% increase compared to 9M 2023.
- **Earnings After Tax** at EUR 4.35 million.
- **Net Debt:** EUR 78.43 million as of September 30, 2024, with the earliest debt maturity not until 2026.

1) 2024 Adjusted EBITDA includes normalization adjustments for one-time expenses related to integration of technology, product portfolio and customers from Altha Group and SKF.



FY Guidance and Long-Term Contracts



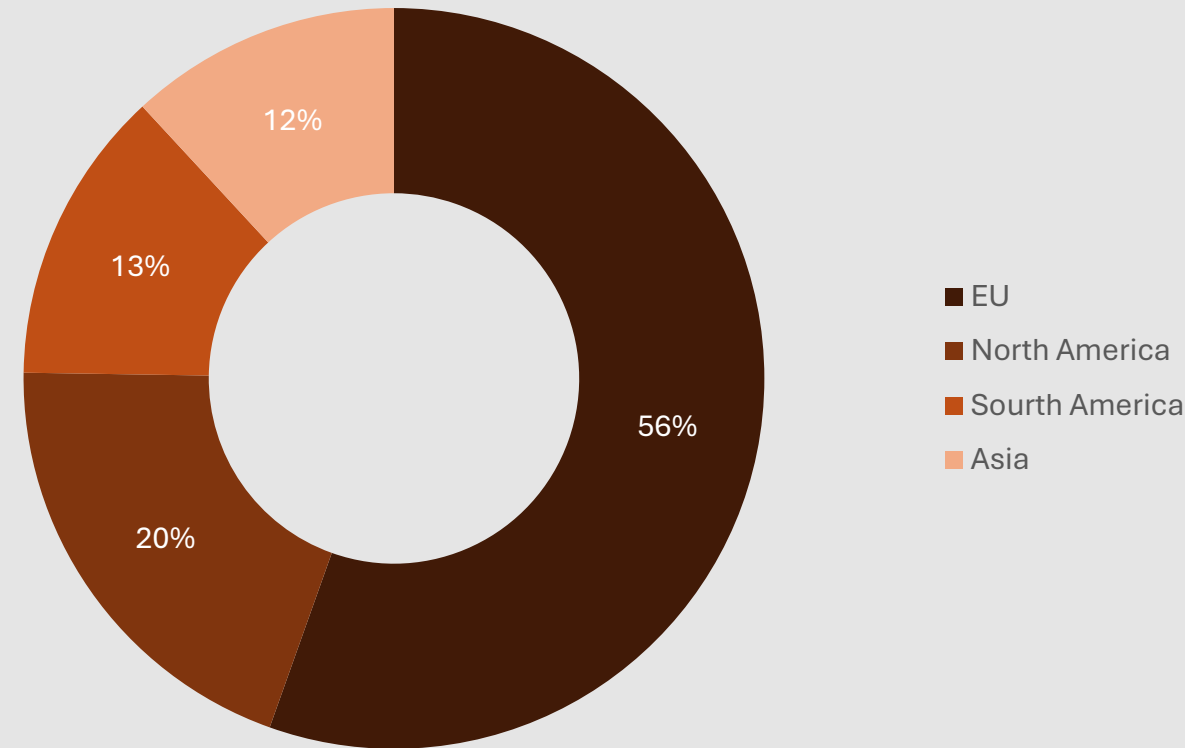
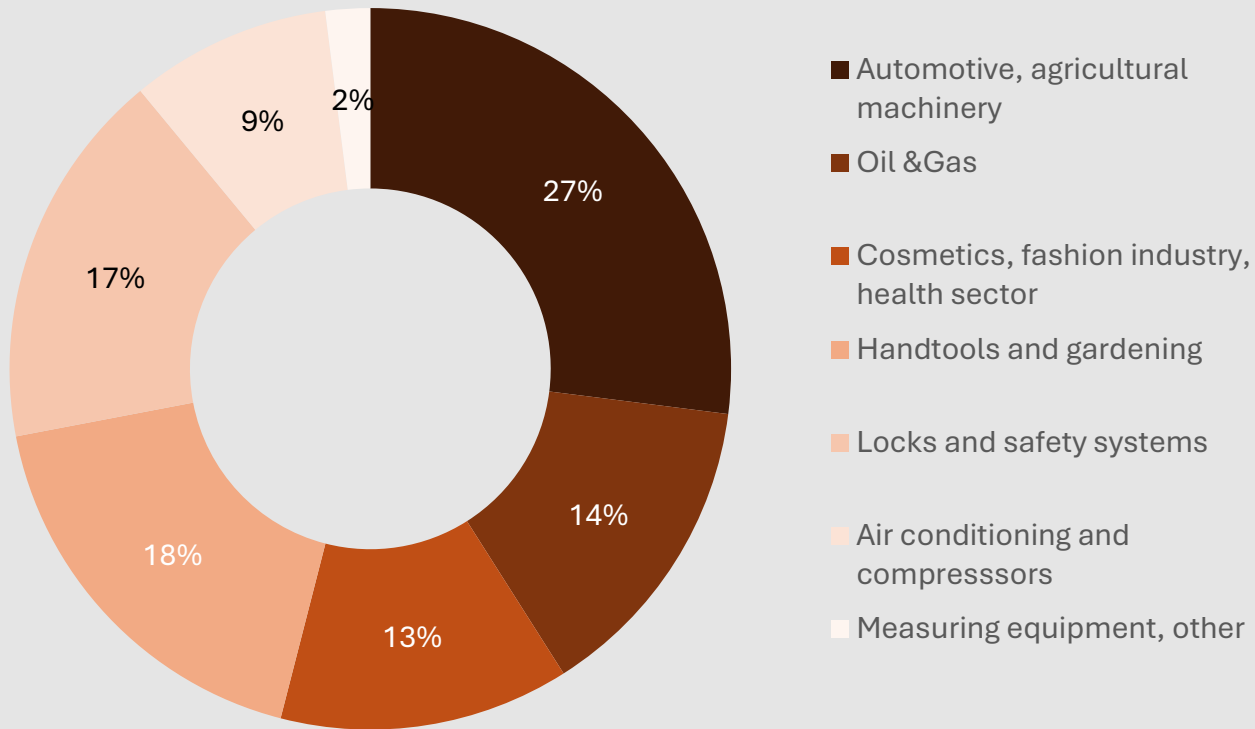


Company Updates

- **Green Bonds:** Successfully placed the second tranche worth EUR 7.5 million in October 2024.
- **Defense Industry Contract:** Secured a EUR 30 million contract for defense systems.
- **Autonomous Vehicles:** Signed a significant contract with a leading US producer of autonomous cars and robotaxis.
- **Share Buyback Proposal:** Proposal for a share buyback program to be discussed in an extraordinary general meeting on December 10, 2024.
- **Integration of Altha and SKF:** Continued smooth integration of technology, product portfolio and customers from Altha Group and SKF.



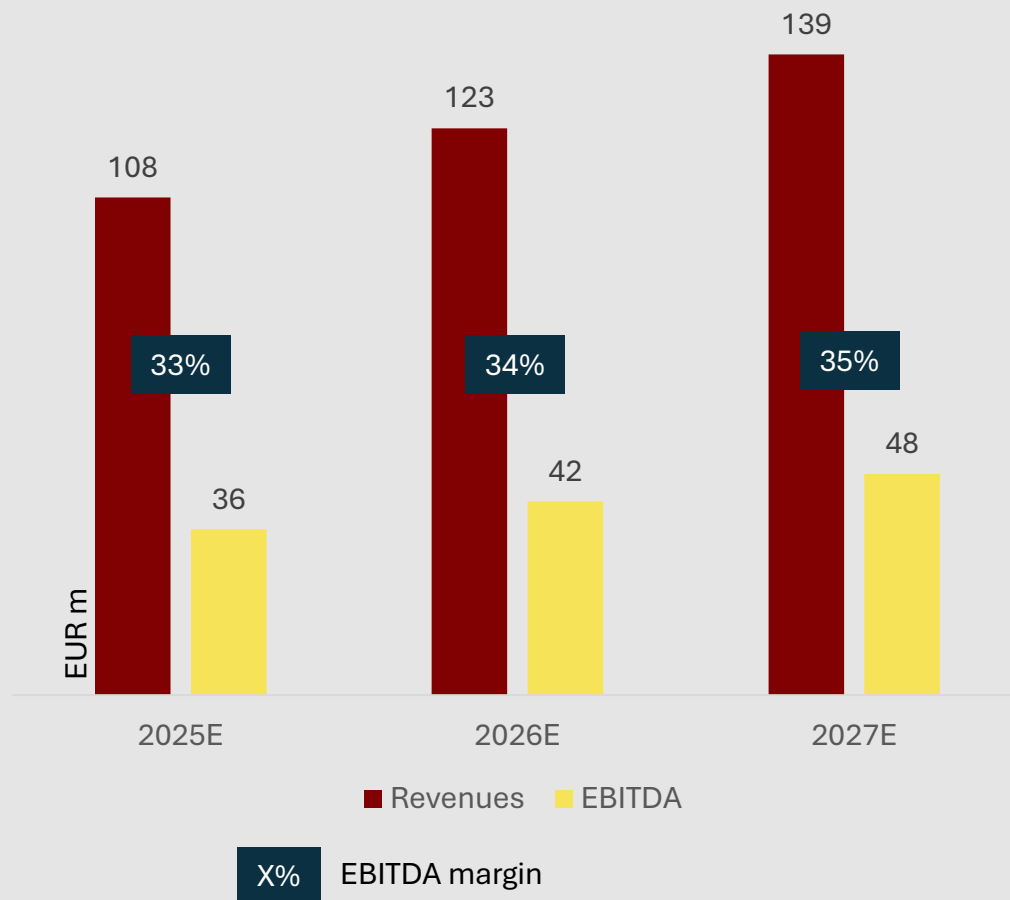
Diversified Product Portfolio



Based on sales in H1 2024.



Medium-Term Outlook Confirmed



- **Successful integration** of Altha and SKF acquisitions, demonstrating our ability to grow while maintaining healthy margins.
- **Acquisition plans** on track with potential of adding another EUR 40 million to the top line
- **Ongoing strategic investments** in technology and high-value contracts to ensure sustained profitability and operational efficiency.



- **Subscribe to email alerts** from the company by sending your contact details to Investor.relations@gevorkyan.sk
- **Follow Gevorkyan** on X and LinkedIn for regular updates